



TRUE COST OF CLOUD VS. ON-SITE IT

The true cost of IT is about
peace of mind, stability,
and flexibility.



True Cost of Cloud vs. Onsite IT

Money is one important element in the cost of IT, but building and maintaining a system also takes time and knowledge. Firms find that migrating to the cloud brings peace of mind as well as reduced costs.

The Money

A firm building a 10-user infrastructure from scratch can spend \$15,000 to collect the hardware and software needed to get started.

Here's how:

Hardware:

- Server: \$5,000 -7,000
- Hardware backup: \$1,200 -2,000

Software:

- Windows Server 2012: up to \$2,000
- Exchange Server: \$2,000
- Software backup: \$2,000

Personnel:

- IT person: up to \$100/hour

The cost spirals out of control quickly.

A firm experiencing pain because of outmoded or overloaded infrastructure could run into similar expenses—plus, you'd want to avoid repeating mistakes.

Legal Workspace operates on a pay-as-you-go model, so customers escape upfront costs. This includes hosted Exchange and email, Office Suite, 25 GBs of storage, nightly data backups, and unlimited tech support between seven a.m. and six p.m. Mountain Time.



Getting started is easier, too: Some cloud-hosting companies force customers to select options from a “menu,” such as “two processors and 4 GB of memory,” according to Crag Bogner, engineer and application specialist for Legal Workspace. That kind of technical knowledge isn’t necessary when attorneys work with Legal Workspace. Its consultants ask practical questions and supply resources needed to achieve a firm’s goals.

Eliminating headaches

Problems with IT happen because of equipment failure, lack of know-how, or just plain human error. These brief case studies show how using the cloud eliminates bad technology situations:

1. The RAID card died in a Small Business Server at a Pennsylvania firm. The server went up and down repeatedly. The engineers at Legal Workspace downloaded much of what they needed from the firm’s online backup and resuscitated the server for long enough to pull data from it before it fatally crashed. They then migrated everything to the cloud.
2. An onsite IT person virtualized a firm’s server infrastructure in Alabama but didn’t do the migration correctly. The software was bottlenecked, and local system performance was slow. Since then, they’ve transferred to Legal Workspace, and the headaches ceased.
3. In Chicago, a firm’s primary partner works with contract employees and doesn’t have a physical office space. The firm’s system had no collaboration or cohesion because everyone worked on personal laptops. Legal Workspace’s cloud environment gave everyone the mobility and flexibility they needed to perform in a decentralized workspace.

Total peace of mind

Legal Workspace continually updates infrastructure and hardware so you don’t need to worry about obsolescence. Redundant enterprise-level firewalls, encryption, and secure, temperature-controlled data centers with generator backup make data security tighter than a small to mid-sized law firm could do locally. Nightly data backups eliminate the risk of lost data due to equipment failure. If a glitch occurs, you don’t have to schedule an IT person; you can call tech support immediately.

Legal Workspace lets lawyers be lawyers. There’s no need to become an expert at information technology. The true cost of IT is about peace of mind, stability, and flexibility. No longer will technology be an item on your to-do list. It will just be done.

Legal Workspace is a pioneer in cloud-based work environments and data storage designed specifically for law firms. Learn more or arrange a free demo at legal-workspace.com. [Click here](#) to watch our video.